









mare - magazine of the oceans

mare is committed to create sophisticated, independent, high-quality journalism, while establishing in the public's consciousness an awareness of the oceans' importance for mankind's living, economic and cultural environments. Every 2 months mare provides new food for thought on economic, political, cultural, ecological and scientific subjects in connection with and from the point of view of the oceans. Unusual photography and a multi prize-winning layout set the scene for the content.

mare readers are sensual "bon vivants" through and through. They are personalities with experience of life,

who consciously take time for the finer things of life. In their professional life they are in decision-maker positions and have an above-average income at their disposal. They attach particular importance to high quality and are prepared to invest more to obtain it.

The high share of subscribers and the intensive use of the magazine reflect the high degree of reader loyalty. Back copies of the magazine which has been published since 1997, have become collectors' items.

The quality of mare is also celebrated by the publishing industry which regularly bestows awards on the magazine of the oceans for text, pictures, layout and print. The website mare.de, the broadcasts of mareTV and mareradio, as well as the book programme round off the high-quality brand family and assure a high level of brand awareness.

Circulation (IVW III/2023):	
Print circulation	36,150
Paid circulation	23,362
Subscription	12,878
Coverage	
AWA 2023	327,000



Basic sizes	Туре	area	Ble	ed	Rates
	Width	Height	Width	Height	4c
2/1 page	390	250	420	280	17,900 €
1/1 page	180	250	210	280	9,700 €
2/3 horizontal	180	150	210	185	7,300 €
1/2 vertical	80	250	95	280	5,800 €
1/2 horizontal	180	120	210	140	5,800 €
1/3 vertical	50	250	68	280	4,100 €
1/3 horizontal	180	70	210	93	4,100 €
1/4 page	87.5	121.5	_	_	3,600 €
60 x 90 mm	_	_	_	_	1,900 €

Discounts:	
3 pages	4 %
6 pages	6 %
Special discount:	
20 % for cultural events and book	
publishers. Not eligible to special ad	
sizes and loose inserts	
Printing process:	
Content: web offset	
Cover: sheet offset	
D' I	
Binding: adhesive binding.	
aunesive billung.	

Premium positions*:

Basic sizes	Туре	area	Ble	ed*	Rates
	Width	Height	Width	Height	4c
C 2 + page 3	390	250	420	280	21,200 €
1st double page	390	250	420	280	19,400 €
C 2 / C 4	180	250	210	280	11,000 €
C 3	180	250	210	280	11,000 €
1st right hand page	180	250	210	280	10,700 €
1st left hand page	180	250	210	280	10,700 €
					,
1/2 opposite content	80	250	95	280	6,100 €
1/3 next to editorial	50	250	68	280	4,800 €

Booking / cancellation and copy deadline:

Cancellation and booking deadlines are identical

Bleed allowance:

Bleed formats plus 3 mm bleed on all sides.

Format specification:

Sizes listed in mm (width x height) Format details for bleed advertisements marked in colour. Other formats, special formats and individual format requests by clients possible.

The rates are exclusive VAT, which may apply
* Reservation for premium positions will be released automatically

⁴ weeks prior to the booking deadline if there is no insertion order available.

Loose inserts

Inserts are loose printed products inside the magazine. Insertion possibilities: full or subscription circulation

Minimum circulation: subscription circulation

Bound inserts

Bound inserts are printed products bound into the magazine

Insertion possibilities: full circulation

Trim at top 15 mm, at bottom 5 mm, outside 3mm, gutter 3 mm.

Due to adhesive binding approx 5 mm at the gutter will be covered. Print via gutter therefore requires 5 mm allowance on each side.

i	media
	media

Rates: per 1,000 copies Full circulation Subscription up to 20 g 125€ 145€ per further 5 g 5€ 10€ Plus postal cost. Width Size: Height Minimum 105 148 Maximum 190 250 Sizes listed in mm. Paperweight: Maximum 115 g/m² Minimum 70 g/m² Rates: per 1,000 copies Full circulation 120 € 2 pages 4 pages 140 € per 2 further pages 25 € Size: Width Height Minimum 210 105 208 Maximum 210 Sizes listed in mm. Paperweight: 2 pages min. 100 g/m² 80 g/m² 4 pages min.

Tip-On-Cards

Tip-On-Cards are post cards, empty envelopes or other rectangular, unfolded printed products.

Insertion possibilities: full circulation

Ad booking: basic ad at least 1 full page (acc. to rate card)

The tip-on-card on the ad distance from top and bottom margin at least 30 mm distance from centre at least 30 mm and maximum 60 mm adhesion tolerances horizontal 2 mm, vertical 3 mm.

Other stipulations are only possible after prevoius agreement / sampling.

Tip-On-Cards are glued onto an ad (minimum format 1/1 page)

Rates:	Full circulation		
per 1,000 copies	58 €		
Size:	Width	Height	
Minimum	105	148	
Maximum	150	220	
Sizes listed in mm.			

Sizes listed in mm.	
Paperweight:	
Minimum	150 g/m ²
Maximum	220 g/m ²



Special inserts

Delivery volume: To allow for circulation fluctuations, the must consult the advertising dept. once again prior to production to ascertain the actual required volume of loose inserts / glued inserts / bound inserts.

Closing dates: order date and cancellation dates are identical with the ad closing date.

Delivery reference: mare No. xx

Samples: Along with the order we need 5 valid samples, tip-on-cards should have a final layout of the advertisement. The order becomes binding for the publisher after approval of the sample.

Product samples are to be delivered in compliance with the guidelines of the German Printing Federation (BVDM) (please request from the publisher).

Basis for price calculation: The basis for calculation is the print circulation in line with the most recent IVW quarterly figures at the time of billing. Rates may be higher if the nature of the products complicates processing.

Partner advertising: Loose inserts / glued inserts / bound inserts used jointly by more than one advertiser may be booked by special arrangement.

Disposal costs: If glued inserts / loose inserts in returned copies have to be disposed of, the customer bears the additional costs of disposal on a case to case basis.

Rates: not discountable, plus the valid rate of VAT, where applicable.

Print profile: PSO_Coated_300_NPscreen_ISO12647_eci.icc

Delivery address:

Druckhaus Kaufmann z.Hd. Nicole Pottiez Raiffeisenstraße 29 77933 Lahr

Phone (+49)7821 945-116 Fax (+49)7821 945-168

E-mail pottiez@Druckhaus-Kaufmann.de

Advertising planning: Rudigier Consulting Steinbacherstraße 8 81675 München

Phone. (+49) 89 3742 6655 Mobile (+49) 160 9094 9098

E-mail patricia@rudigier-consulting.com

Advertising data

Terms and Conditions:

Our general terms and conditions can be found on our website: www.iqm.de/mare

Bank details:

HypoVereinsbank, IBAN DE 20 2003 0000 0001 0041 00, SWIFT/BIC HYVEDEMM300

Rate quotation:

All rates are in Euro exclusive of VAT which may apply.

Payment terms:

Invoices are payable in full upon receipt. 2 % cash discount can be deduced if the payment is credited to our account before the publication date, cash discount will only be accepted if all previous invoices are settled.

Frequency: bi monthly Copy price: 13.50 €. Distribution area:

Germany, Switzerland, Austria

Distribution channels:

Newsagents, book stores and subscription

Delivery of printing material:

Printing material is accepted centrally via the Duon-Portal of the VDZ publishers: www.duon-portal.de.

Publisher:

mareverlag GmbH & Co. oHG Pickhuben 2 20457 Hamburg

Advertising:

iq media marketing gmbh Toulouser Allee 27 40211 Düsseldorf

Media information

www.iqm.de/mare

Technical data:

www.duon-portal.de

Support:

support@duon-portal.de

or by phone: (+49) 40 374117 - 50



Publishing and closing deadlines

Issue	Publication date	Booking deadline	Copy deadline	Delivery deadline for inserts
No. 162	February 2, 2024	January 4, 2024	January 11, 2024	January 16, 2024
No. 163	April 5, 2024	March 5, 2024	March 12, 2024	March 15, 2024
No. 164	June 7, 2024	May 2, 2024	May 5, 2024	May 17, 2024
No. 165	August 2, 2024	July 4, 2024	July 7, 2024	July 16, 2024
No. 166	October 4, 2024	September 5, 2024	September 12, 2024	September 17, 2024
No. 167	December 6, 2024	November 7, 2024	November 14, 2024	November 19, 2024
No. 168	February 7, 2025	January 9, 2025	January 16, 2025	January 21, 2025

Subject to alterations.

International Representatives

Australia

Hogan Media
John Byrne
Unit 1 - 200 Rokeby Road
Subiaco 6008,
Western Australia.
Phone (+61) 8 9381 3991
E-mail john@hoganmedia.com.au

Austria

iq media marketing Darwin Santo Director New Business International Toulouser Allee 27 40211 Düsseldorf Phone (+49) 211/ 887 - 2371 Mobil (+49) 151/438 79 441 E-mail darwin.santo@igm.de

Benelux

Mediacontact International Jean Mineur Place Guy d'Arezzo 17 b8 1180 Brussels Belgium Phone (+32) 2 343 43 71 E-mail j.mineur@mediacontact.net

Bulgaria/CIS/Romania/Russia

MEDIA Overland
Daniela Karandjulov
Wilhelm-Hauff-Str. 35e
85586 Poing (Munich area)
Phone (+49) 8121 99 59 343
E-mail daniela.karandjulov
@media-overland.de

France

MEDIA EMBASSY INTERNATIONAL 21/23 rue du Départ 75014 Paris France E-mail sales@media-embassy.fr

Greece & Cyprus

AXISCOMM AG Nikos Barbopolous Phone (+41)41 44 5852598,+41 41 761 8587

E-mail:management@axiscomm-intl.com

Hong Kong/Indonesia/Singapore/Malaysia

Asian Integrated Media Limited Peter Jeffery 1B, Cheung Wah Industrial Bldg. 10-12 Shipyard Lane, Quarry Bay Hong Kong Phone (+852) 2850 4013 E-mail peterjeffery@asianimedia.com



International Representatives

Italy

K.media Bernard Kedzierski Via Bonaventura Cavalieri, 1/3 20121 Milan Phone (+39) 02 29061094 E-mail info@kmedianet.com

India

Global Media Network
(A Division of GMN Media Pvt. Ltd.)
Vimal Anand
120 Institutional Area, Sector 44
Gurgaon 122002
Delhi NCR, India
Phone +91-124-4932020
E-mail: vimal@gmnindia.net

Japan

Pacific Business Inc.
Yoshinori Ikeda
Tokyu Bldg., 2-40-5, Kanda Jinbocho,
Chiyoda-ku,
Tokyo
103-0051 JAPAN
Phone (+81) 3 6380-8794
E-mail
yoshinori.ikeda@pacific-business.com

Korea

DOOBEE Inc.
Joane Lee
8th Fl., DooBee Bldg.
35 Jeongdong-gil
Jung-gu, Seoul 100-120
South Korea
Phone (+82) 02 3702-1740
E-mail media@doobee.com

Middle East

Integrated Advertising services, IAS Media Ali Asgar Mir 1105 Grosvenor Business Tower Tecom Site C / Near Media Rotana Hotel P.O. Box 27671 Dubai / UAE Phone (+ 97) 14 4475760 E-mail alimir@iasmedia.com

North America

Iconic International Communications, Inc. Guy Holroyd, President 420 South Riverside Avenue, Suite 306 Croton on Hudson, NY 10520 USA Phone (+1) 914-205-2355

E-mail holroyd@iconicinternational.com

Portugal

ILIMITADA – Marketing,
Publicidade e Serviços, Lda
Paulo Andrade
Av. Clotilde - Edifício Centro de
Congressos do Estoril, 4°C
2765-211 Estoril
Portugal
Phone (+351) 21 385 35 98 45
E-mail pandrade@ilimitadapub.com

International Representatives

Scandinavia

5 CROSS MEDIA Marcus Erlandsson Järnvägsallén 6 183 69 Täby Phone (+46) 0722 049 333 E-mail marcus@5crossmedia.com

Spair

About International Media Olga Martinez C/ Alcalá, 20, ofi. 403, 4ªplta. 28014 Madrid España / Spain Phone (+34) 91 320 04 97 E-mail olga.martinez@aboutim.es

Switzerland

Goldbach Publishing AG Yulia Strotmann Seestr. 38 8700 Küsnacht Switzerland Phone (+41) 41 44 248 40 14 E-mail yulia.strotmann@goldbach.com

Thailand

Absolute Communications
Anchana Nararidh
170/19, 8th Floor, Ocean Tower 1
Soi Sukhumvit 16, New Ratchadapisek Road
Kloengteoy, Bangkok 10110
Thailand
Phone (+66) 89 111 2334
E-mail anchana@abcom.co.th

Turkey

Media Ltd
E. Tan Bilge
Alkaranfil Sokak, No 8 Kat 2
34330, Levent
Istanbul
Turkey
Phone (+90) 212 212 275 51 52
E-mail tanbilge@medialtd.com.tr

United Kingdom, Ireland

Advance International Media Peter Mason 1st Floor, Sycamore House 5 Sycamore Street London EC1Y 0SG United Kingdom Phone (+44) 207 253 0888 E-mail peter@advance.uk.com



iq media marketing gmbh A DIVISION OFTHE HANDELSBLATT MEDIA GROUP Toulouser Allee 27 40211 Düsseldorf Phone +49(0)211 887-1336 international@iqm.de www.iqmedia.de